

NEBFM 2026 CONFERENCE SCHEDULE

DAY 1 - WEDNESDAY, APRIL 15TH

Session 1

9:30 AM - 10:30 AM

Applied Case Study: Using AI to Simplify Asset Data Collection Across Facilities

Alessandro Agnello - CEO & Founder, True Data Ops

This applied case study shows how facility teams use AI and QR-enabled mobile workflows, powered by the True Data Ops platform, to capture complete asset records in under two minutes per asset. By preparing and placing printed QR codes on equipment, teams associate assets on the fly, use images of faceplates and equipment to generate condition assessments, and automatically populate asset details using AI—eliminating manual lookups, re-entry, and rework.

Across multiple facilities, this approach reduces a 15-minute manual process to under two minutes, with assets immediately available in the system and ready for same-day capital planning.

Session 2

10:45 AM - 11:45 AM

Remanufacturing Office Furniture through Sustainable Banking and Exchange: A Pathway to Economic, Environmental, and Social Circularity

Douglas Pilgrim - Sustainability Advocate LEED AP / WELL A, Davies Office

The global demand for sustainability is reshaping the corporate world, pushing companies to rethink traditional models of asset management and consumption. One area of significant concern is the waste generated by office furniture. According to the US EPA, approximately 8.5 million tons of office furniture are discarded annually, despite its high material and economic value. This session explores the remanufacturing of office furniture as a sustainable solution, particularly through Sustainable Banking and Exchange programs, which offer both economic and environmental benefits. By adopting this model, businesses can transition away from purchasing office furniture to a flexible arrangement that supports sustainability while retaining valuable capital.

Learning Objectives:

1. Understand the Trends creating Surplus furniture.
2. Understand the process of Office furniture remanufacturing.
3. Understand the economic and environmental benefits of leveraging Furniture remanufacturing.

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Session 3

10:45 AM - 11:45 AM

AI Technology Advances in Facility Management: Best Practices, Insights, & Trends for Integrating AI into FM

Ken Crawford, Executive Director of Facilities and Support Services - Ogden School District & MOAT
Mikel Chertudi, Co-Founder & CEO - MOAT

You've played around with Chat GPT, but can AI help you manage your facilities? Do you have challenges managing the procurement, maintenance, and longevity of facility assets such as buildings, HVAC, plumbing, roofing, and more? Discover how Ogden School District is integrating Artificial Intelligence (AI) along with the five best practices for modern facility and asset management to tackle these challenges. Learn how to optimize asset uptime, reduce downtime costs, and shift from reactive maintenance to proactive maintenance strategies using data and AI. This presentation will cover emerging trends in AI, essential data principles, and actionable insights to maximize efficiency and fiscal responsibility.

Learning Objectives:

1. A self-assessment framework for organizational maturity in both facility efficiency and creating optimal fiscal responsibility (Novice, Intermediate, Expert)
2. How to move from reactive postures (e.g. surprise expenses, fixing only when broken, double paying for warranted items) to proactive asset management (e.g. using AI to prioritize preventative asset maintenance and capital budgeting) and asset lifespan optimization
3. Uncover the 5 Best Practices of Modern Facility & Asset Management

Session 4

12:00 PM - 1:00 PM

Train Better, Build Better: The Simple Shift That Changes Everything

Ryan Ahearn

Industry Consultant

A GC and workforce innovator shares how modern training—is the true driver of facility performance. Learn proven strategies that strengthen contractors, elevate maintenance teams, and improve building reliability across every property type

Learning Objectives:

1. Reveal the Workforce Blind Spots Limiting Building Performance
Understand the training, competency, and leadership gaps hidden inside today's construction and maintenance workforce—and how those blind spots directly shape project outcomes, reliability, and operational risk.
2. Apply Modern Training Systems Developed for the Trades
Learn how to leverage contractor-tested training models—hands-on skill development, structured mentorship, competency pathways, and real-time performance coaching—to elevate in-house teams and strengthen vendor execution.
3. Build a Sustainable Talent Pipeline That Reduces Problems Before They Start
Gain practical, scalable strategies for partnering with contractors and training organizations to develop a skilled, consistent labor pool that minimizes delays, improves responsiveness, and enhances long-term building health.

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Session 5

12:00 PM - 1:00 PM

The Evolution of Modern Building & Facility Management: Adopting and Leveraging AI as True “Augmented Intelligence”

Glenn Good, CPM, RPA, FMA, BOMI-HP, LEED Green Associate, and
CA Real Estate Broker \Principal, Glenn Good Group
& Vice Chair, BOMA International

AI in facility management, construction, and real estate is no longer a nice-to-have. It's the new baseline for operational excellence. Yet its adoption and the value realized from its ongoing use has been mixed among FM professionals. Those leading the way in this evolution employ AI as a true strategic partner, a collection of enabling technologies that augment and enhance the efficiency with which they and their teams are able fulfill their core responsibilities. It unlocks intelligence that leads to better business decisions and ROI. Industry leaders and firms who will win the next decade are those that stop treating AI as an IT initiative and start treating it as a core business strategy.

Join Glenn Good, Vice Chair of BOMA International, as he shares observations from over three decades across architecture, construction, and real estate management, and why the shift to an AI-powered FM ecosystem is unlike anything he's seen before.

Learning Objectives:

1. Observe current industry trends in AI adoption
2. Discover industry-leading approaches to leveraging AI as “augmented intelligence”
3. Establish a plan for immediate and meaningful AI adoption within your own organization

Session 6

2:00 PM - 3:00 PM

NFPA Fire and Life Safety Ecosystem

Robert Duval, New England Regional Director
NFPA

There are eight key components in the Fire & Life Safety Ecosystem. These components are interdependent. When they work together, the Ecosystem protects everyone. If any component is missing or broken, the Ecosystem can collapse, often resulting in tragedy. Almost always we can trace the cause of injurious life safety incidents and tragedies back to the breakdown of one or more components.

To better understand the role of fire in today's society, we must examine the various factors that have contributed to the decline in the number of fires and fire deaths and identify areas where work is still needed. As a result, fire incident data and existing research have been studied in detail and analyzed against the framework of what is known as the NFPA Fire & Life Safety Ecosystem.

Learning Objectives:

- 1] Describe the components of the NFPA Fire and Life Safety Ecosystem.
- 2] Relate how these components align and work together to create the ecosystem.
- 3] Describe the threats to the ecosystem and how these threats impact the effectiveness of codes and standards.

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Session 7

2:00 PM – 3:00 PM

All Things Air with Atlas Copco

Dale Desmarais, Sales Manager

Atlas Copco Compressors

Check out this highly engaging session that will review the ins and outs of Air Compressor Systems in an industrial or manufacturing setting.

Learning Objectives:

1. Leveraging Utility incentives for local Air compressor system efficiency projects, including available rebates and how to apply.
2. Key considerations when sizing your air system - why bigger is not always better.
3. How environmental factors such as cold, humidity, and dust affect the way you use air in your process.
4. Understanding ISO air quality standards and what they mean for your operation
5. Best practices for integrating industrial gases with air compressors, including alternatives to bulk tanks and cylinders.
6. How one week of flow monitoring can identify thousands of dollars in savings.

NEBFM 2026 CONFERENCE SCHEDULE

DAY 2 - THURSDAY, APRIL 16TH

Session 8

9:30 AM – 10:30 AM

Growth Mindset for Facilities Management Professionals

Brian T. Sands, Director of Facilities
Exeter Region Cooperative School District

“Growth Mindset for Facilities Management Professionals” explores how adopting a learning-driven, adaptable approach can elevate performance across all areas of facility operations. This presentation highlights how embracing challenges, seeking continuous improvement, and viewing setbacks as opportunities can strengthen leadership, improve problem-solving, and drive innovation within facilities teams. Attendees will gain practical strategies to cultivate a growth mindset in themselves and their departments to meet evolving demands with confidence and resilience.

Learning Objectives:

1. Define a growth mindset and explain its relevance to effective leadership and decision-making in facilities management.
2. Identify practical strategies for embracing challenges and leveraging setbacks to improve operational performance.
3. Apply continuous improvement principles to facilities operations, maintenance practices, and team development.
4. Strengthen problem-solving and adaptability skills in response to evolving regulations, technologies, and organizational demands.

Session 9

9:30 AM – 10:30 AM

How to Successfully Exit Your Service Business

David DiBiase, Financial Strategist & Business Advisor
Commonwealth Financial Group

Exiting your business is one of the most significant financial events of your life — yet most service business owners spend years building their companies without ever preparing for the day they’ll leave it.

This presentation breaks down everything you need to know to plan and execute a successful exit from your service-based business. Whether you’re five years out or five months out, understanding your options and getting the right pieces in place can mean the difference between walking away with life-changing wealth or having your deal stall at the finish line.

We’ll cover the most common types of exits available — from strategic or brokered sales to internal succession and private equity — so you can identify the path that fits your goals. You’ll also learn what buyers actually look for: the right advisors, financial systems, and legal structures that make a clean transition possible, plus the value drivers that matter most, like recurring revenue, owner independence, client concentration, and team stability.

By the end of this session, you’ll have a clear framework for thinking about your exit, a better understanding of what your business may be worth, and actionable steps to start building toward the outcome you want.

Whether you’re ready to sell tomorrow or just starting to think ahead, this presentation will help you take control of one of the biggest decisions you’ll ever make as a business owner.

Learning Objectives:

1. Understand the 3 most common types of Exits and which is the best fit for you.
2. Learn the top value drivers inside your business that increase sale value.
3. How to align your personal goals, financial goals, and goals for the business to create a successful **exit**.

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Session 10

10:45 AM - 11:45 AM

Lowering Total Cost of Ownership with Next-Generation Geothermal

Matt Kaplan, Vice President - Geothermal
Brightcore Energy

This session reveals how next-gen geothermal systems stabilize operational budgets, eliminate onsite combustion, and maximize ROI. Learn how Northeast facilities are leveraging geothermal to future-proof their infrastructure and bottom line.

Learning Objectives:

1. Learn how latest generation of geothermal systems work
2. Understand the Total Cost of Ownership: Via case studies, compare the long-term lifecycle costs of next-gen geothermal versus traditional systems
3. Incentives Within the Northeast: Navigate regional rebates and federal tax credits (ITC) that significantly offset initial CAPEX.

Session 11

10:45 AM - 11:45 AM

Massachusetts' Large Building Energy Reporting Law

Lyn Huckabee, Consumer Energy & Policy Manager
Massachusetts Department of Energy Resource

Learn about Massachusetts' Large Building Energy Reporting LBER law, which requires DOER to publicly disclose energy information for all buildings in the Commonwealth that are at least 20,000 square feet.

Learning Objectives:

1. Understand how LBER works and whether it applies to you
2. Understand how to comply with LBER
3. Understand the benefits of benchmarking the energy in your building

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Session 12

12:00 PM - 1:00 PM

Taming the Peak: How Battery Storage Lowers Commercial Energy Bills

Tim Magner, Senior Director of Business Development
Amergy

Battery storage is becoming an essential technology for controlling energy costs. This session explains how commercial facilities use batteries to reduce demand charges, improve resilience, and evaluate when storage delivers strong financial returns.

Learning Objectives:

1. Understand how demand charges and peak demand drive a large portion of commercial electricity costs.
2. Learn how on-site battery storage reduces peaks and improves overall energy cost control.
3. Identify the facility types, load profiles, and tariff structures where storage provides the strongest economics.